

Alexander MEDVED

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SUMMARY

Many years of experience gained me a profound and practical knowledge in the following areas of expertise:

Military, Aviation, Business and Finance, Office Equipment Hardware And Software, Agriculture, Ecology, Legal, Industry and Equipment, Oil And Gas, Power Engineering, Building And Construction, Customs Documentation and Procedure, Fiction, Politics

Recent projects done for:

- Tengizchevroil (oil & gas exploration (offshore/onshore), facilities, infrastructure, ecology)
- Agip KCO (oil & gas offshore/onshore exploration, facilities, legislation, PR)
- OSCE (politics, elections)
- Aeromost (aircraft, field equipment)
- *** (agriculture)
- *** (agriculture: cattle breeding/milking equipment)
- *** (agricultural machinery and equipment)
- Sakhalin Project (coast facilities construction, oil and gas)
- *** (industrial infrastructure & environmental)
- Red Cross
- Alcatel (telephony and equipment)
- Technology Architects (IT and S/W development)

Etc...

TRACK RECORD

2000 – TILL PRESENT – FULL-TIME FREELANCER, ENTREPRENEUR, DOING BUSINESS FROM MY HOME OFFICE.

1998 - 2000 - «Sampo Rosenlew OY»,

Finland

Sales Representative in Ukraine:

- Grain harvesters and spare parts marketing and sales;
- Sampo Rosenlew harvester service and maintenance.
- Arrangement and participation in exhibitions (AGRO' 97, '98, '99, 2000, Kyiv, AgriHort 99, Kyiv)
- Presentation of Sampo Rosenlew product line, "Sampo Rosenlew Days" on the basis of Kharkiv office and out
- Tendering procedure

1996–1998

JS «TVHA »

Kharkiv, Ukraine

(majoring in deliveries of agricultural machinery, lubricants, crops buying/selling)

Head of International Department

- Distributor's contract with Sampo Rosenlew OY
- Developed an investment plan
- LOI with Anglo American Group Plc. (investor company)
- Promotion of Sampo Rosenlew product line.

Multiple promotional and research publications in the leading Ukrainian agricultural magazines ("Propozytsia", "Agrotechnika").

1995–1996

Private Company «IRBIS»

Kharkiv, Ukraine

(majoring in delivery of agricultural machinery, trucks, bearings to the end customer, crops wholesale & trade)

Head of Import-Export Department

- KVERNELAND (Norway) machinery and tools import optimization.
- Established business with PNEUSEY ACCORD, Slovak Republic
- Distributor's agreement with TruTest, New Zealand (goods for cattle breeding: ear tags, mastitis detectors, field scales, electrical fencing, milking machines & vacuum lines)
- Import-Export procedure supervision & moitoring
- Marketing plans/reports development and presentation

1993 – 1995

UKAR Ltd

(JV with US Ro-Mart Inc.)

Kharkiv, Ukraine

(coffee production/distribution)

Head of Import-Export Department

- raw beans import
- Customs procedures
- market trend analysis
- international shipping/transportation arrangements

1992 – 1993 *TV studio ORION* **Kharkiv, Ukraine**
- CNN news translation and soundtracking.

1991 – 1992 *Mobil Inc.* **Houston, USA**
- Contracted as Liaison Officer

1988 – 1991 *A lecturer of English* **Kharkiv, Ukraine**

1985 – 1988 *Military service* **airbase in Tikrit, IRAQ**
- Military officer-translator, limited military troops in IRAQ

EDUCATION

In 1985 *University* **Kharkiv, Ukraine**
5-year linguistic course, translator/interpreter, majoring in English.

In 1994. *Diplomatic Association PLC* **London, UK**
Successfully completed the course on Project Management as a Project Co-ordinator

In 1998. *Sampo Rosenlew OY* **Pori, Finland**
Sampo Rosenlew Dealer's Course.

SUPPLEMENTARY

Foreign passport and private car, home office facilities (computer, high speed Internet, printer, scanner, phone/fax). Multiple travels overseas (US, UK, East and West Europe). Home and foreign references available upon request.